



SFMTA

Parking Meter Coin and Parking Data Collection Services

Streets Division, SFMTA

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SFMTA Board Meeting, April 19, 2022

Contract Overview



Ten-year agreement (five base + five extension)

Contract is structured to allow SFMTA to control variable costs as coin use declines

Not-to-exceed amount: \$50.8M

Total amount is higher than the current contract by just 9.5%:

- Need for new fleet of collection vehicles
- Addition of new data collection crew to perform various parking studies
- New analyst position
- Increase in labor rates per Teamsters Local 665 contract

Coins generate \$6M per year in meter revenue

Contract services

Essential services to maintain parking meters and collect revenue

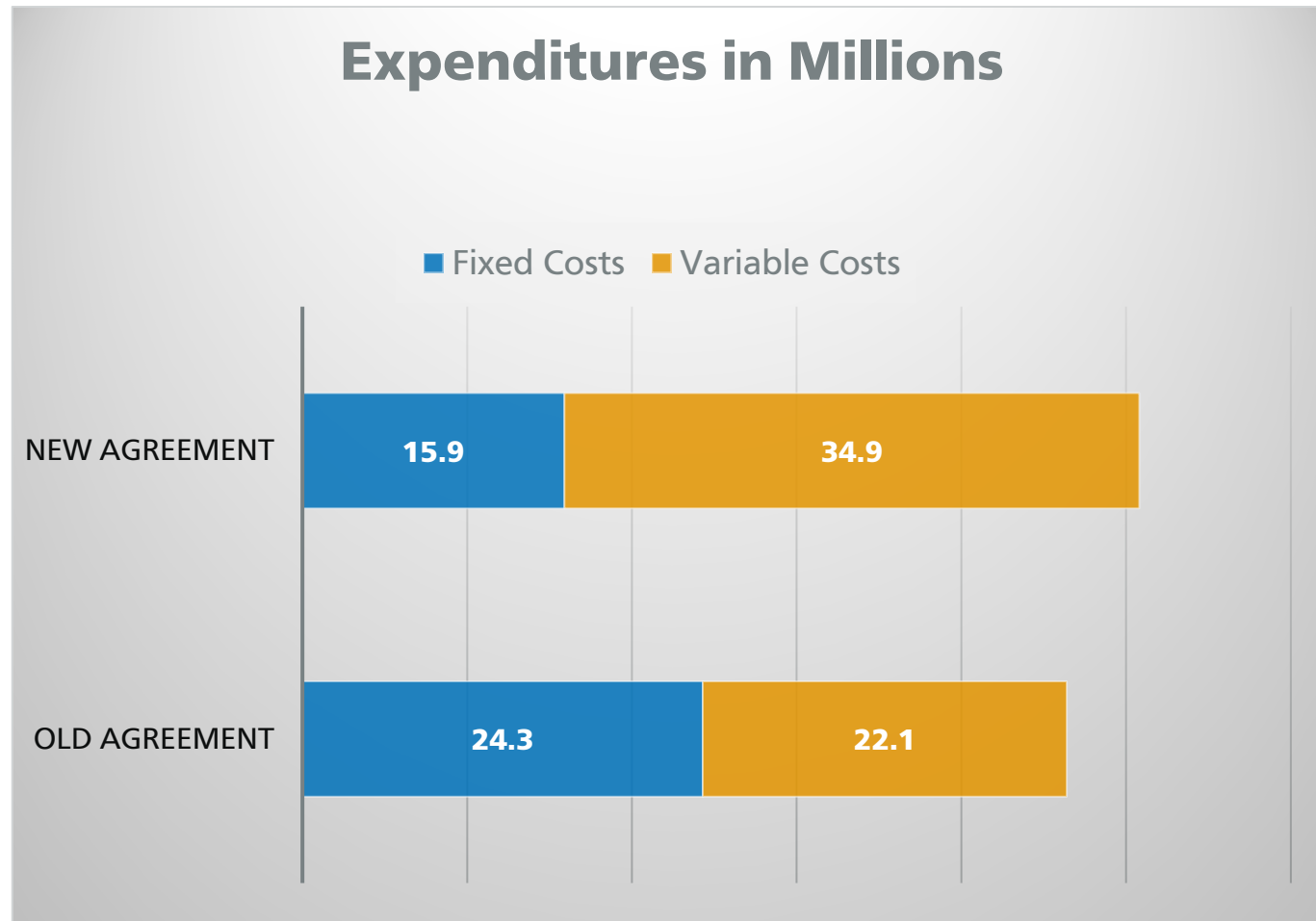
- Coin collection and revenue reconciliation
- Coin delivery to SFMTA counting facility
- Data collection
- Meter condition observation and reporting
- Support of meter maintenance software



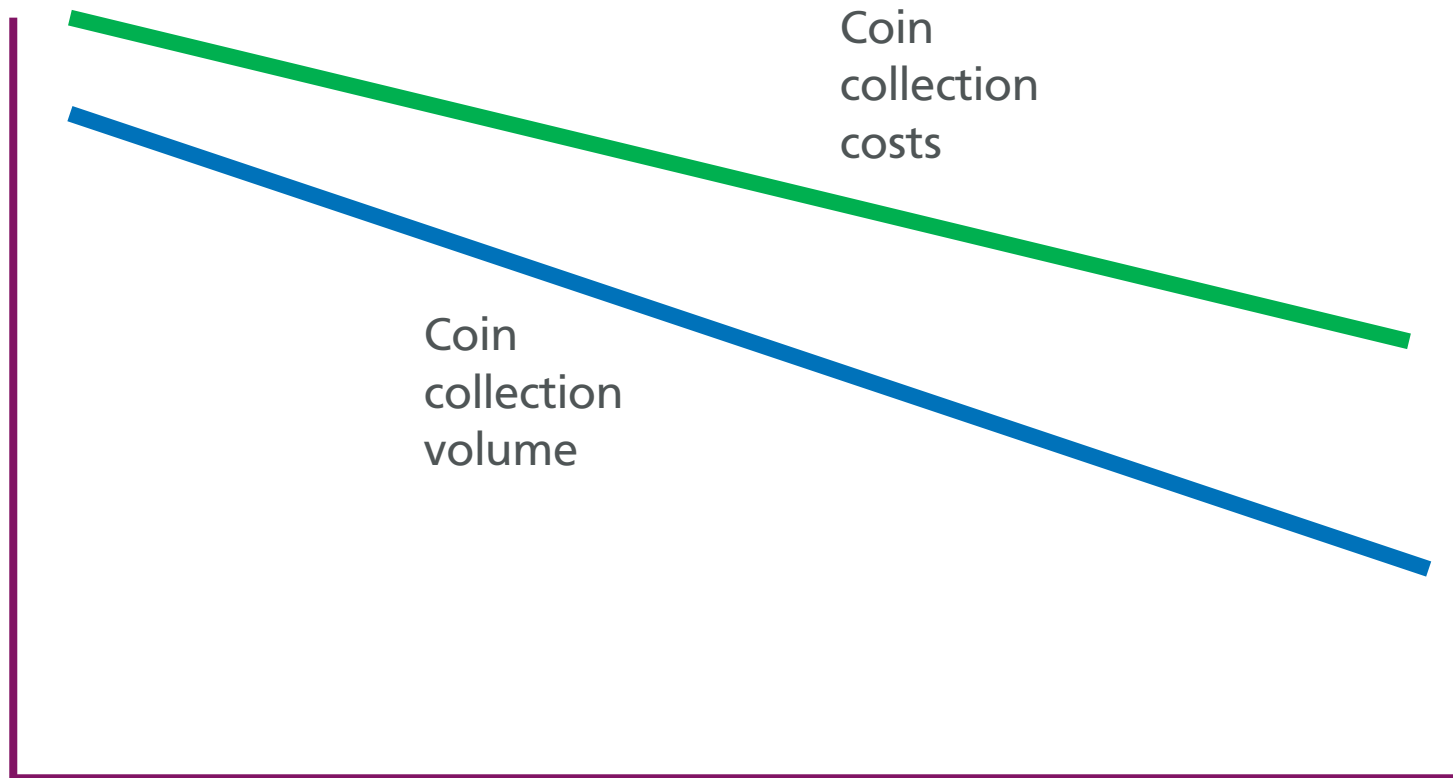
Old and new contracts compared

Previous contract	This contract
Coin collection and counting	Coin collection and delivery to SFMTA
Procurement of related parking management software, services and equipment	Procurement of related parking management software, services and equipment
Meter application product support (legacy non-credit and new credit card enabled meters)	Support for meter maintenance software
	Data collection vehicles and crew
	Analyst for revenue reconciliation and coin collection optimization
	Increased labor rates with Teamsters Union, Local 665

Variable/fixed costs comparison



Contract costs reduced in future years



Request for Proposals Process

Prior to RFP release, the SFMTA identified four vendors capable of performing the services.

Dec. 7, 2021, SFMTA Board of Directors authorized releasing request for proposals #SFMTA-2022-13, for Parking Meter Coin and Data Collections services.

Dec. 8, 2021, the SFMTA issued an RFP for the services, sent it to the four potential vendors, advised them of the pre-proposal conference.

Dec. 20, 2021, held pre-proposal conference. Two vendors attended.

Jan. 24, 2022, proposal due date. One vendor, the incumbent submitted a proposal.

The Agency asked the other identified vendors why they did not submit proposals. The cited competing projects and challenges presented by the city's contracting requirements.

Staff does not believe that re-advertising the RFP would result in more vendors submitting proposals.