

Parking Optimization March 18, 2025

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SFMTA

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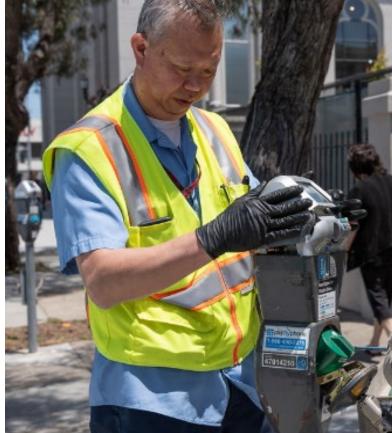
Closing the \$50M FY25-26 Budget Gap

| Description | Amount (\$M) |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| Allocate transit Population Baseline increase to operations (from General Fund) | \$9.5 |
| Redirect 25% of paint and sign shop employees to capital priorities and fund with increase in streets Population Baseline (from General Fund) | \$2.5 |
| Optimize existing parking solutions | \$18.0 |
| Decrease existing professional service expenditures | \$5.0 |
| Two options to be considered today by SFMTA Board | \$15.0 |
| Total | \$50.0 |

Overview

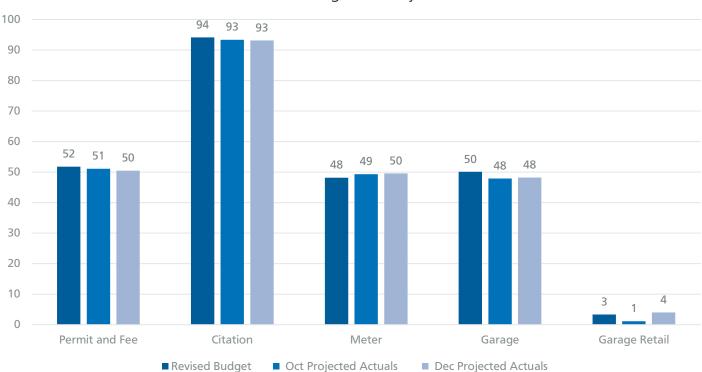
- Off-Street Parking
- On-Street Parking
- Parking Enforcement





FY24-25 Parking Revenues (\$M)

Parking revenues slightly lower relative to budget



Revised 24-25 Budget vs. Projected Actuals

As of January 6, 2025

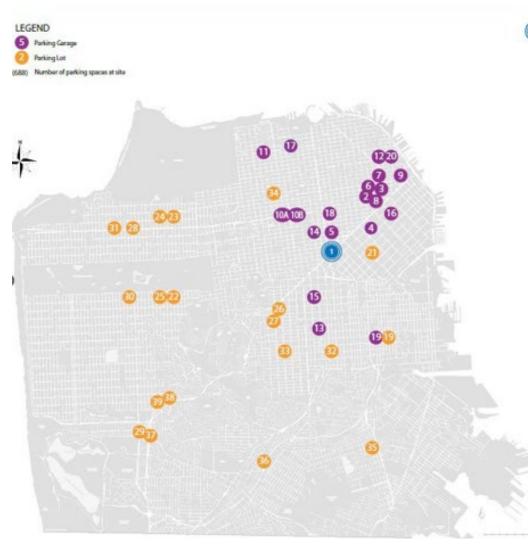
Note: The garage data is for SFMTA-owned facilities and SFGH, but excludes Recreation and Park owned facilities.

Off-Street Parking

Portfolio and Efficiencies

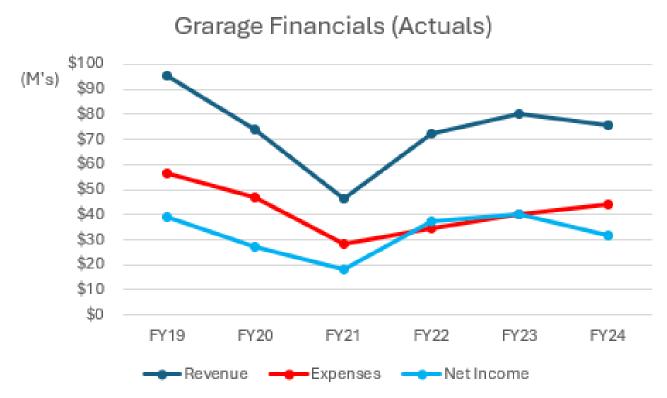
- 39 parking facilities (14,400 spaces)
- State-of-the-art management system
- E-Commerce platform rolling out this year





Trends

Garage revenues are down by 20.5 percent from pre-pandemic levels due to multiple factors. Efficiency reductions are minimizing the loss of net income.

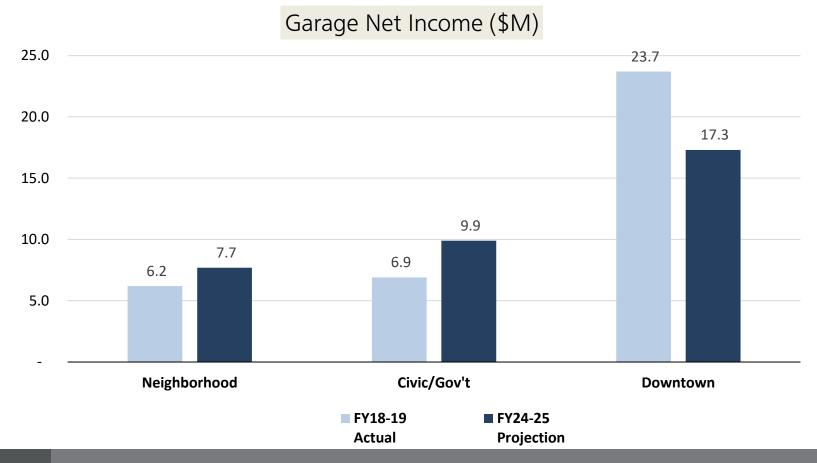


Note: Expenses include parking taxes that SFMTA pays to the Tax Collector; 80% gets redistributed back to SFMTA. The data is for all SFMTA-managed facilities, including the ones owned by Recreation and Parks Department.

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Trends

Positive financial trends at neighborhood and Civic Center garages outweighed by significantly reduced utilization at the downtown garages, which are much larger.



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• Increased Garage Rates

- Hourly rates increased across the board on February 1, 2025. **First broad rate** increase since pre-pandemic.
- Monthly rates increased at select facilities on March 1, 2025, based on market analysis.
- Net income and occupancy is closely monitored on quarterly basis to ensure competitiveness.

| ltem | Timeline | | Est. Annual Net Revenue |
|---------------|-----------|-------------------------------|----------------------------|
| Rate Increase | Immediate | Director of Transportation | \$ 2.5M |





- Alternative Garage Use
 - Medium-term uses underway or under consideration
 - Fleet-storage and hotel-valet parking at 5th & Mission and Sutter- Stockton
 - Non-profit partners
 - Storage, including employee bicycle parking

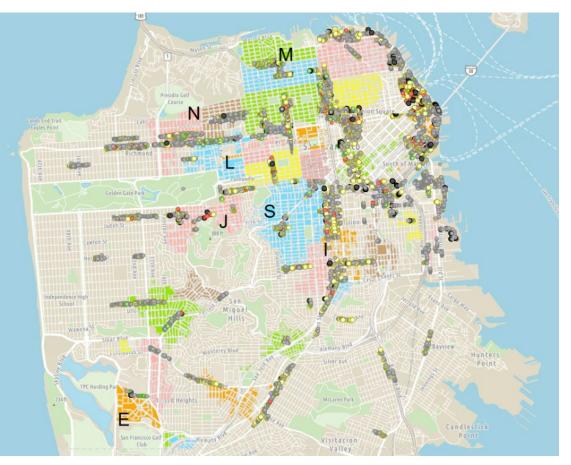
• Long-term alternative uses

- Working with SFMTA Joint Development team on potential redevelopment options
- Potential pickleball/tennis club on the rooftop of 5th & Mission and/or Sutter Stockton

On-Street Parking

Portfolio

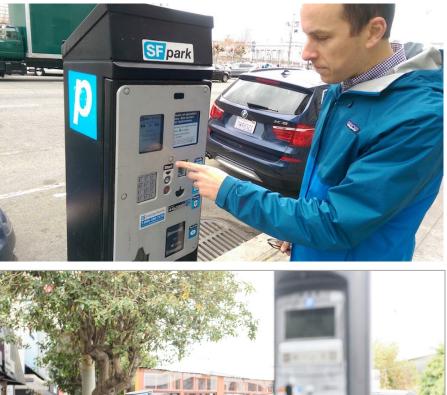
- 275,000 curb spaces
- 25,500 metered spaces
- 70,000 Residential Permit Parking spaces (32 Areas)
- Thousands of loading zones





Parking Meter Rates

- On-street rates vary by time of day based on demand
- Rates may range from \$0.50 to \$12 per hour
- 12% of rates at \$0.50 per hour
- Less than 1% of rates are \$10 per hour or higher
- Average parking rate has dropped from \$2.68 to \$2.45 per hour since 2018 (or \$2.31 when adjusted for inflation)





Trends

• Parking meter revenue and use peaked in FY2017

- Revenue bottomed out during the pandemic, now at 75% of FY2017 level
- Use of meters (measured by total paid hours) is down 37% from FY2017

• Reasons for the drop in meter use

- o Increase in work from home
- Slow economic recovery
- Rise in use of TNCs and Autonomous Vehicles
- Removal of meters—a net of around 1,200 since 2018, less than 5%—for street safety and parklets to support businesses

| Parking meter revenue, FY2017-2024 | | | | | | | | |
|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Fiscal Year | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
| Revenue (millions) | \$63.4 | \$60.7 | \$58.1 | \$40.6 | \$38.2 | \$51.0 | \$48.2 | \$47.3 |

On-Street Parking

Efficiencies Completed



- Offering more payment options to make it easier to pay and reduce wear-and-tear on meters
- Replaced every parking meter in the City
 - New meters have bigger/brighter screens, better keypads, longer battery life
 - Replaced 13,000 single-space meters with 2,600 paystations to reduce infrastructure and street clutter, and streamline maintenance
 - Installed new and improved street signs and meter decals for pay-by-license-plate parking

Introduced license plate-based payment, permits and enforcement

- o Reduces wait times for permits
- o Adds flexibility for meter payment
- o Helps enforcement officers cover more ground

Increase Rate Floor

- o Minimum on-street rate is \$0.50/hour
- o Rate has not changed in over seven years
- Increase all blocks currently at rate floor to \$1.00/hour

• Small One-Time Rate Increase

- Average parking rates have fallen by more than \$0.30/hour since 2018 when adjusted for inflation
- Increase rates by \$0.25/hour as a one-time adjustment on all blocks above rate floor to reflect inflation over the last 10 years and account for increasing costs

| Item | Timeline | Approvals | Est. Annual Net Revenue |
|---------------------------------------------|----------------|--------------------------------------------------|-------------------------|
| Increase Rate Floor to \$1.00/hour | Summer 2025 | SFMTA Board of Directors | \$1.23M |
| Small One-Time Rate Increase (\$0.25/hr) | Summer 2025 | Director of Transportation (MTAB Guidance) | \$2.86M |

• Pass Through Convenience Fee for Mobile Parking Payment

- The existing convenience fee is \$0.10 per transaction that SFMTA pays
- o SFMTA would pass this fee on to the mobile payment user

• Increase Contractor Parking Permit Price

- Contractor permit allows permitholders to park at meters without paying and in time-limited zones without time limit
- Current annual fee of \$2,412 assumes average daily meter rates of \$18/day
- Proposed fee increase to \$3,074 reflects the actual average daily meter rate of approximately \$23/day to reflect true costs to agency

| Item | Timeline | Approvals | Est. Annual Net Revenue |
|----------------------------------|----------------|--------------------------------------------------|-------------------------|
| Convenience Fee | Spring 2025 | Director of Transportation (MTAB Guidance) | \$0.45M |
| Contractor Parking Permit Fee | Spring 2025 | SFMTA Board of Directors | \$1.70M |

Increased Time Limits at Meters

- Most meters in San Francisco have 2-hour time limits
- Extending the time limit to 4 hours helps customers avoid tickets and stay to patronize local businesses in commercial districts

| Item | Timeline | Approvals | Est. Annual Net Revenue |
|-----------------------|----------------|--------------------------------------------------|----------------------------|
| Increased Time Limits | Spring 2025 | Director of Transportation (MTAB Guidance) | \$1.00M |

Parking Enforcement

Portfolio

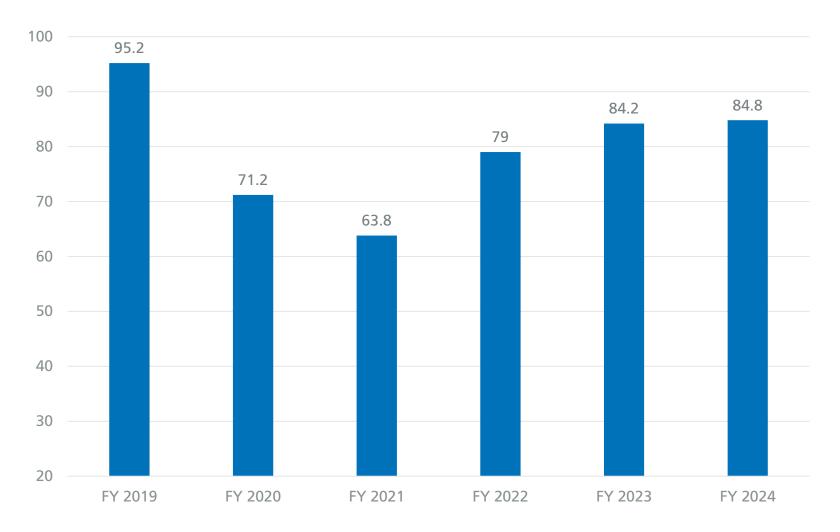
- Parking regulations enforcement, traffic control, special events, calls for service
- 281 active Parking Control Officers of 366 budgeted
- 35 active Supervisors of 47 budgeted
- Two active Assistant Directors of three budgeted





Trends

Citation Revenue (\$M)



- Weekend Enforcement Expansion
- Enhancement in Virtual Chalking Technology Usage
- License Plate Recognition (LPR) Enhancements
- Supervisor to Staff Ratio and Beat Realignment
- Fill Vacancies

| Item | Timeline | Approvals | Est. Annual Net Revenue |
|-----------------------------|----------|------------------|----------------------------|
| Enforcement Optimization | Varies | Streets Director | \$8.26M |

Summary

| Item | Timeline | Approvals | Est. Annual Net Revenue |
|-----------------------------------------------|----------------|-----------------------------------------------|----------------------------|
| Off-street Rate Increase | Immediate | Director of Transportation | \$2.50M |
| Increase Rate Floor to \$1.00/hour | Summer 2025 | SFMTA Board of Directors | \$1.23M |
| Small One-Time Rate Increase (\$0.25/hour) | Summer 2025 | Director of Transportation (MTAB Guidance) | \$2.86M |
| Convenience Fee | Spring 2025 | Director of Transportation (MTAB Guidance) | \$0.45M |
| Contractor Parking Permit Fee | Spring 2025 | SFMTA Board of Directors | \$1.70M |
| Increased Time Limits | Spring 2025 | Director of Transportation (MTAB Guidance) | \$1.00M |
| Enforcement Optimization | Varies | Streets Director | \$8.26M |
| Total | | | \$18.00M |



Thank You