

Parking Meter Coin Collection, Counting and Support Services Contract

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SAN FRANCISCO, CALIFORNIA



Current Contract Background

- **Current agreement has been in place since 2002. It has provided collection services of approximately \$270 million in parking meter revenue.**
- **Original contract also included:**
 - Replacement of old mechanical meters.
 - Improved coin counting services, including regular interval weighing and counting of various coin denominations (dime, nickel and quarter).
 - Introduction of the electro-mechanical meter vault locks that enhance security and auditability of the meter revenues.
 - Development of an integrated software database system (San Francisco Parking Meter Management System or SFPMMS).
- **On December 7, 2011 SFMTA Board provided SFMTA an approval to release a Request for Proposals (RFP) for a new agreement for parking meter collection and counting services.**

Request for Proposal Issuance

- After receiving SFMTA Board approval, the SFMTA released a Request for Proposals (RFP) on December 7, 2011 for a new agreement for parking meter collection and counting services.
- Eight potential vendors attended the pre-proposal conference, and five of the eight attended a site visit.
- The only proposal received in response to the RFP was from Serco.
- The SFMTA contacted the vendors that participated in the pre-proposal conference; some reasons given for not bidding included too many competing projects and their inability to form viable partnerships.
- No requests to modify the minimum requirements were submitted and no protests have been filed from any firms or individuals.

Proposed Contract

- **Includes upgrades of the existing coin room infrastructure, new handheld devices for Meter Repair Shop staff, additional security measures for coin collection trucks (real time video surveillance and tracking).**
- **Continued single- and multi-space parking meter collections, counting, and revenue reconciliation services.**
- **Product support services (warranties, vendor applications support, resolution of technical issues that do not require direct vendor involvement, liaison support between SFMTA and vendor technical personnel).**
- **IT and database administration (DBA) support for single and multi-space meter management systems and infrastructure.**
- **Continued procurement of meter spare parts and related parking management services.**
- **Provides the SFMTA with an ability to adjust services as needed to reflect reductions in coin usage as other payment options are introduced and adopted.**
- **Approximately \$40.4 million in parking meter revenue was collected in FY 2011. The SFMTA anticipates that this amount will be maintained or increased over the term of the Contract. Therefore, the total parking meter revenue expected is at least \$202 million for the five-year base term of the agreement.**

Proposed Contract Expenses

The following shows a comparison of current service costs to the proposed service costs for the new agreement. The table also lists additional services that will be provided in the new contract, equipment upgrades and a contingency amount:

Contract Category	FY '12 Project Annual Amount	New Annual Amount	% Diff
Core Services	\$4,298,786	\$4,181,286	-2.73%
Equipment Upgrades	\$0	\$327,271	n/a
Meter Spare Parts	\$1,097,928	\$750,000	-31.69%
Credit Card Fees*	\$0	\$1,280,668	n/a
Communication Fees*	\$0	\$1,892,970	n/a
Meter Extension Contingency	\$0	\$850,000	n/a
Total	\$5,396,714	\$9,282,195	n/a
Five-Year Not to Exceed Amount			\$46,410,974

Costs with an asterisk (*) have been introduced with the installation of smart meters that now accept additional forms of payment and vehicle detection technology through the SFpark Program to provide the SFMTA with critical data on meter and parking space performance and occupancy. Costs were formerly paid through the SFpark contract, but are now being transferred to the Parking Meter Contract in order to add the SFpark meter to the general meter population.